

THE INTERNATIONAL  
FEDERATION OF PURCHASING  
AND SUPPLY MANAGEMENT

*Your global network of  
procurement professionals*



**IFPSM**



## A Global Network

- Argentina
- Austria
- Belgium
- Brazil
- Canada
- Caribbean
- China
- Croatia
- Denmark
- Dominican Republic
- Estonia
- Finland
- Germany
- Greece
- Hong Kong
- Hungary
- India
- Ireland
- Israel
- Italy
- Japan
- Kenya
- Malawi
- Malaysia
- Mexico
- Netherlands
- Nigeria
- Norway
- Philippines
- Poland
- Portugal
- Russia
- Singapore
- Slovenia
- Spain
- Sri Lanka
- Sweden
- Switzerland
- Thailand
- Uganda
- United Kingdom
- USA

*Do you want to reach a market of 250,000 procurement professionals internationally?*

*Do you want to define and elevate global standards for the profession?*

*Do you want a voice on the world stage among businesses, practitioners and academics?*

**The International Federation of Purchasing and Supply Management (IFPSM) is a growing network of global opinion, knowledge and best practice. Be part of it: advance the supply chain management profession around the world and influence international business practices.**

# Who is IFPSM?

**IFPSM is the global union of national and regional purchasing and supply management associations. Our scope embraces procurement, materials management, logistics, supply chain management and strategic sourcing. We are a non-political, independent, non-profit organization.**



## **Vision**

IFPSM is recognised as the international federation that facilitates the development and sharing of the practice of the purchasing and supply management profession, wherever it is practised, through its network of member organisations.

## **Mission**

To increase the ability of IFPSM's member organisations to be more effective in serving their members and the profession.

## **Objectives**

- Promote the development and recognition of the profession.
- Share knowledge on best practices, ethics and guidelines to assist associations in delivering quality products, programs and services to their members.
- Support the development and recognition of professional purchasing and supply associations.
- Present a unified face for the profession where our collective position is more meaningful and relevant than the work of any one association.



*In the face of accelerated globalization, increasing competition and the knowledge economy, IFPSM creates opportunities for collaboration among its member bodies. Together, we enhance our association leadership capacity, we stay at the leading edge of international supply management trends, and we shape the future of the profession worldwide.*

## **Svante Axelsson**

*SILE, Sweden*

*IFPSM President, 2010-2012*

# How Do We Operate?

## Governance and Management

**The successful functioning of IFPSM is dependent on the volunteer contribution of its member associations.**



### Board of Directors

The 15-member IFPSM Board of Directors, elected from among member associations, provides strategic direction and leadership to the federation.

### Regions

Four Regions – North America, Latin America, Europe and Asia-Pacific – undertake projects on behalf of the Board and provide a forum to discuss issues that are geographically relevant.

### Council

Comprised of the senior delegates of each of the member associations, the Council ensures that all associations have an equal and high level of engagement in IFPSM.

### Director-General

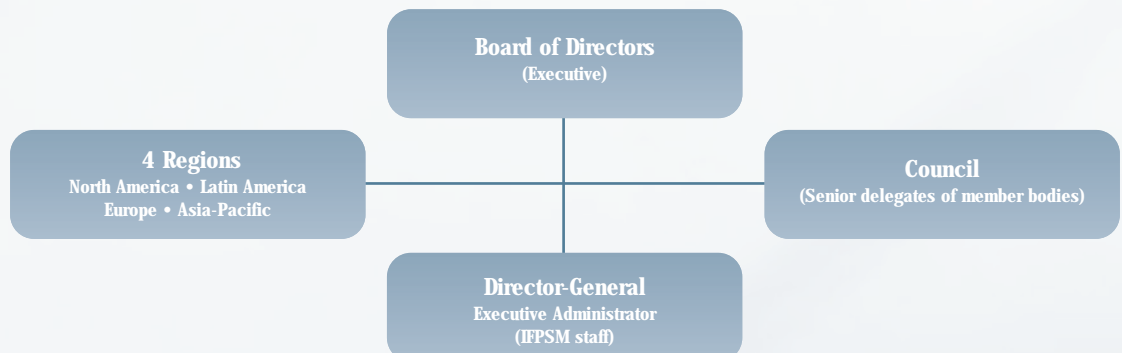
The day-to-day operations of IFPSM are carried out by the Director-General, assisted by the Executive Administrator.

### Meetings and Forums

The IFPSM Board meets in person twice a year, at locations around the world, and is often hosted by a member association. Recent meetings have taken place in Delhi, Buenos Aires, Las Vegas, Helsinki and Hong Kong. Council meetings occur annually and coincide with IFPSM Board meetings.

Biennial Forums (World Summits) provide an opportunity for Council members to bring senior staff and volunteer leaders together to learn about best practices in association management as well as current trends in purchasing and supply management.

IFPSM is also committed to the use of modern technologies such as Skype to supplement face-to-face meetings, enabling regular and cost-effective communication.



## Professional Excellence

**IFPSM is the global standard setter for the profession of purchasing and supply management, providing leadership to the profession and setting the benchmark for professional excellence.**

**The Federation facilitates the objective setting of standards for:**

- Professional practitioner competencies in supply management globally.
- Supply management practices in corporate and public bodies.

### Professional Practitioner Competencies

- **Global Standard in Purchasing and Supply Management**

IFPSM is facilitating the development of a Global Standard in Purchasing and Supply Management that will serve as the global standard for certifying accreditation programs of member bodies.

The Global Standard will determine the essential skills, knowledge and experience required of supply management

professionals. Reflecting not only common areas of competence worldwide, the Global Standard also encompasses best practices in learning methodologies and assessments.

For IFPSM member associations, the Global Standard in Purchasing and Supply Management provides a framework to have their accreditation programs certified by an external international body. Further, associations in the process of developing their first accreditation program have access to a foundation to build upon.

### Supply Management Practices

- **CEN Purchasing Standard**

In 2008, the European Committee for Standardization (CEN) in Brussels established a Purchasing Standard. The CEN Standard is



aligned with international standards and co-ordinated with the International Standards Organization (ISO). It is emerging as the global benchmark for valued-added purchasing management practices in business as well as the public sector

IFPSM, through its member associations around the world, initiated the CEN Standard and works to influence developments to the standard and continuously review and strengthen it.



# The Value of IFPSM

## Current Activities

**IFPSM offers a range of value-added products, programs and services to its member associations.**

### Certification Program

Through our Global Standard in Purchasing and Supply Management, IFPSM supports member bodies in certifying their accreditation programs. Certification provides external recognition for the high quality of programs and differentiates them in the marketplace.

### Knowledge Bank

Updated regularly, the Knowledge Bank is a resource of both the latest research findings and groundbreaking papers from the past. The Knowledge Bank offers a wealth of information on procurement and supply management through its growing articles and links.



### Awards

Each year, IFPSM bestows three awards recognising excellence and contributions to the profession of purchasing and supply management: Garner-Thémoin Award, Hans Ovelgönne - Purchasing Research Award and Lewis E. Spangler - Purchasing Professional Award.

### Summer School

Developing academic depth in global supply management at a post-graduate level is the objective of the school, which is held annually. The school promotes the exchange of innovative ideas amongst scholars and managers from countries around the world.

### World Summit

Bringing together staff and volunteer leaders from IFPSM member bodies, the Summit features both practitioner and association content. The aim of this biennial forum is to provide the latest information, share best practices and inspire us to build stronger associations.

### Consultancy Services

IFPSM offers consultancy services on a range of association issues. From governance to education, and member recruitment to product development, the federation draws on its international member network to give fellow members expert guidance.

### Monthly e-magazine

One of our most popular offerings, the IFPSM ezine is a monthly magazine e-mailed to the members of IFPSM associations. The e-magazine includes news, features and events related to supply chain management from across the globe.

### Regional Conferences

The four regions of IFPSM (North America, Latin America, Europe and Asia-Pacific) host specialized conferences and gatherings to address the unique needs and challenges shared by countries in a geographic area, creating a strong local support system.



## Alliances

**As the voice of supply management on the global stage, IFPSM represents the profession with its international counterparts and advocates for policies that advance the field of practice.**

### Academia

**International Purchasing and Supply Education and Research Association (IPSEERA)**

A multi-disciplinary network of academics and practitioners dedicated to the development of knowledge in purchasing and supply management.

**International Research Study of Public Procurement (IRSP)**

A multi-national research study of public procurement practices that develops international procurement

benchmarks and enhances the body of knowledge in government procurement.

### Global Bodies

**United Nations Conference on Trade and Development (UNCTAD)**

Promotes the sustainable integration of developing countries into the world economy by helping to shape current policy debates and thinking on development.

**World Trade Organization (WTO)**

Establishes the rules of trade through

WTO agreements negotiated by the world's trading nations to help producers of goods and services, exporters and importers conduct their business.

**World Bank**

Offers low-interest loans and technical assistance to more than 100 developing countries for programs such as education, health and infrastructure, with a goal of reducing poverty.



International Research Study  
of Public Procurement



WORLD TRADE  
ORGANIZATION



### Consistent Political Leadership in Procurement Project

A new initiative of IFPSM, the purpose of the Consistent Political Leadership in Procurement Project is to raise awareness of procurement and supply management among senior government officials. It has

been initiated to move from an exclusively regulatory focus on process and cost cutting to the benefits accrued through real appreciation of value and strategic planning in the supply chain. The desired result is government procurement excellence.

### Benefits of Membership

- **Global reach**
- **Strong partnership network**
- **Facilitation and distribution of knowledge**
- **Elevation and advancement of the profession**
- **Impact on international supply management business practices**





*IFPSM is a dynamic and forward-moving global organisation where things are really happening. Participation in IFPSM has helped our association to reorganize ourselves based on best practices learned from the other member countries. IFPSM is supporting its members in developing both the purchasing and supply management profession, and association governance.*

**Ilimar Paul**

Board Chair  
PROLOG - Estonian Purchasing and  
Supply Chain Management Association



*As our world continues to transform from individual nations to a global economy, the role of the purchasing and supply profession is also being transformed in the public as well as private sectors. Accordingly, those associations that strive to operate within this global setting bring greater value and relevance to their membership. They also rely on IFPSM to provide the ideal opportunity for sharing knowledge, research and best practices. Most importantly, the federation provides a platform for building relationships that are the cornerstone of understanding, cooperation and collaboration – fundamental for leading the global transformation.*

**Rick Grimm, CPP0, CPPB**

Chief Executive  
National Institute of Governmental Purchasing (NIGP)  
United States



*Being a member of IFPSM is an important success factor for our careers, CBEC and the companies that we work for, because we are up to date with procurement professional development, best practices and trends in a global perspective, adding value for our profession and teams.*

**Nelson José Monteiro**

Director of Sustainability and Best Practices  
CBEC-Brazil



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[info@ifpsm.org](mailto:info@ifpsm.org)

## Join us...

**Member bodies in purchasing and supply management that are recognized in their country as leading associations are eligible to join IFPSM.**

**Registration is open to national and regional professional associations only. Individual membership is not available.**

**Interested organizations must have similar or complementary objectives to IFPSM and abide by an appropriate association Code of Ethics or that of IFPSM.**

**Contact Charles Holden, Director-General, IFPSM, today to discuss joining our global network of procurement professionals.**