



IFPSM NEWSLETTER

Hello everyone, and a Happy New Year to you all (whenever you celebrate it). 2013 brings some changes at IFPSM, including a new look, some would say 'low tech', newsletter. The new version will appear every couple of months for an experimental period and aims to help Members of the Council to keep up to date with what's going on at IFPSM.

This Newsletter is a 'get to know you' issue and concentrates on the many changes to the Board, and the arrival of our new President, Soeren Vammen.

I hope you like the new approach - feedback and ideas for what you would like to see covered in future issues gratefully received

**Mary Lewis
DG, IFPSM**

A new President for IFPSM

Viking to lead the International Federation of Purchasing and Supply Management

Søren Vammen is CEO of Kairos Commodities and DILF – The Danish Purchasing & Logistics Forum and holds an MSc in Organisational Behavior and Psychology from Copenhagen Business School. Søren has worked with the development of supply management and human resources development within the supply management area for nearly two decades and has been deeply involved in procurement transformation programs in a number of global companies. In his role as CEO of Kairos Commodities he is now participating in the massive upgrade of commodity risk management capabilities in many leading companies. Kairos Commodities is a leading provider of business intelligence within commodity risk management serving more than 150 companies across Europe.

Within IFPSM, Søren was the European Vice President from 2001 to 2007. He has been President Elect for the past three years working closely with Svante Axelsson.

Throughout his life Søren has been seriously involved in handball and worked as a coach at all levels, including 8 years in the Danish men's National League and a number of years in the Swiss men's National league. In these assignments he has worked with some of the world best handball players at the peak of their careers. Søren has also participated in the build-up of the talent development concept of the Danish Handball Association, which today is copied by many other countries. Furthermore Søren has been teaching at the elite-coach programme operated by the Danish Handball Association.

Soeren is married to Toni, and they have three children; William Emil, 10, Benjamin August, 8 and Naomi Emilia who is 4. He is passionate about music – classic rock, soul etc. 'I always carry my complete music collection +15000 tunes on my ipod and music is always on no matter where I am – including my office'.

And also a new Treasurer

Cheryl Paradowski (PMAC) is taking over from Rolf Jaus (Procurech) as Treasurer in a change from longstanding tradition. Already a member of the Board, here she tells us a little more about herself

Last spring, you got a chance to meet me in the IFPSM newsletter as a new member of the IFPSM Board. Now I have an opportunity to greet you all again as the incoming Treasurer on the Board. As I previously noted, I've been the President & CEO of the Purchasing Management Association of

Canada since August of 2010, supporting our 6,600 members and 10 Institutes across the country. I continue to develop significant respect for the field of supply chain management, and excitement and enthusiasm about the current stage of evolution within the profession.

That's one of the reasons why I am so honoured to be engaged with IFPSM, now as part of your executive – we are working together to support a global field of practice that is growing in both depth and breadth, and I think it is important to be an active participant in the global federation for the profession. Coming together to share best practices and work towards international standards and benchmarking makes all of our associations better.

When I'm not working for PMAC and IFPSM (and sometimes I feel like there are not a lot of hours beyond that when I'm not sleeping!), I focus on my family who are all here in Toronto, my daughter, who is in her second year of university, my step-son who also works in not-for profit and my partner who is a senior executive in support of the banking community. All of us enjoy cycling (I've done a couple of European tours by bicycle), golfing (though none of us are very good), and I'm fortunate that my work and leisure interests overlap around a love of travel. I'm looking forward to seeing everyone in Thailand in September!

New IFPSM region for Africa

In October, a new IFPSM region for Africa was launched, with founder members KISM (Kenya), (Malawi), IPPU (Uganda) and CIPSMN (Nigeria).

The group elected Regional Vice President, Joseph Ogachi who will serve on IFPSM's Board for the coming three years.

Joseph Ogachi is a Kenyan based in Nairobi, Kenya. He is doctoral candidate at Northcentral University and has an MBA from the University of Nairobi. He has a postgraduate diploma in purchasing and supply management from CIPS UK and is a Certified Procurement Practitioner from the Kenya Institute of Supplies Management. In 2010, he was admitted by invitation as a member of the Golden Key International Honour Society (USA). He has over 20 years' experience in procurement and contracts management gained in the public sector, private sector, NGO, and development projects and is currently the Executive Director of Nairobi based procurement consulting and research firm SPA Infosuv East Africa Ltd. He has traveled widely throughout Africa.

Ambitions are high for the Africa region using IFPSM name to promote the contribution of supply chain professionals to growth in this dynamic and increasingly forward thinking area.

Welcoming SMIT: New IFPSM Member

The Supply Management Institute, Taiwan, became a new member of IFPSM in 2012. It is now celebrating its 20th anniversary and held its 2012 annual conference/general meeting on December 16 in Kaohsiung, Taiwan on the theme "Enhancing Value in Supply Management". Nearly 300 participants including six world-class overseas association/institute leaders attended this event.

Chartered in November 1992, SMIT fosters the professionalism and dignity in purchasing

management whilst establishing vision and best practice in supply management. The association provides professional training courses, publishes textbooks and periodicals, assists the formulation of the standard operational procedures for public/private sectors and facilitates talent development within purchasing and supply management disciplines.

SMIT offers two professional certification programs: CPP (Certified Purchasing Professional) for experienced purchasing and supply management professionals, and APS (Accredited Purchasing Specialist) for non-experienced entry level purchasing practitioners. Both CPP and APS certifications are well recognized by enterprises and organizations in Taiwan and also included as a “necessary” job qualification when promoting the current staff or hiring new employees. SMIT is also the Allied Associate with ISM to promote the previous CPM since 1994 and the current CPSM since 2008.

SMIT was invited by CIER (Chung-Hua Institution for Economic Research – Number One Taiwanese government sponsored economic policy “Think-Tank”) to participate in the development of the nation’s official ROB/PMI (Report on Business and Purchasing Managers’ Index) in December 2011. This project was initiated by CEPD (Council for Economic Planning and Development – a cabinet ministry) and has been migrating to the future official release of monthly “Taiwan Manufacturing PMI” from January 2013. SMIT applies the same methodology from ISM and believes this would give a macro view of the nation’s general economy.

Getting excited about the World Summit

IFPSM World Summit 2013 in Bangkok

The next World Summit will take place in Bangkok from 20-21 September. The summit is the centrepiece of 4 days of hard work with some fun and good company as well. Lasting two whole days, the Summit will present a mix of plenary and practical workshop sessions of relevance to officials and practitioners of your organisation. Allied to the Summit there will be meetings of the Council, the Asia Pacific and Europe meetings and of course the Board of Directors will meet, too. Each IFPSM member organisation may bring up to 5 delegates free of charge (only paying for accommodation and travel) but if you wish to bring more, you are most welcome. The event will provide a superb opportunity to network and gain new ideas to help your organisation cope with the challenges ahead.

The planned meetings are:

18 September – IFPSM Asia Pacific meeting 8.30 a.m. – 1.00 p.m.

18 September – IFPSM Europe meeting 8.30 a.m. – 1.00 p.m.

19 September – IFPSM Council meeting – all day

20/21 September – IFPSM World Summit

Put the dates in your diary and look out for details on the IFPSM website.

See you in Bangkok!

Know your Board

The Board of IFPSM is responsible for the day to day oversight of the organisation and acts like any other Board of Directors.

The board comprises the president, treasurer, and immediate past president, the president elect, a vice president from each region and seven members elected by the membership.

2013 marks a number of changes in the board. In the first of an occasional series, we are highlighting two newly elected members of IFPSM's Board.

Introducing Paul Davis

Dr Paul Davis is President of the Irish Institute of Purchasing and Materials Management. In his day job he is Program Director for the MBS in Strategic Procurement and the MSc in International Management at Dublin City University. He is a member of the Advisory Board to the National Procurement Service at the OPW (Office of Public Works). Within IFPSM he has been Senior Delegate for IIPMM and is on the board of Purchasing and Supply Global Standard Ltd, which is tasked with delivering the Global Standard.

DCU, in partnership with Bangor University and the Irish Institute of Purchasing and Materials Management, has been successful in winning approval for their project "Winning in Tendering" under the Ireland Wales Interreg 4A scheme. The project has a budget of 4.2 million euro. Paul Davis will be heading up the DCU elements and will co-ordinate the Ireland partners. The project is a strategic project aimed at transforming the public tendering experience of Small Indigenous Suppliers (SIS) in the Ireland/Wales region. The project will address skills gaps of SISs and Public Procurers, which inhibit the region's competitiveness and sustainable development.

Dr Davis is looking forward to developing the Global Standard as a vehicle for the pursuit of excellence in Purchasing and Supply Education. He is hopeful that this will be the recognized minimum entry requirement to roles in both private and public sector procurement within the next 5 years.

Introducing Jan Willem van der Meer

Last September I was elected to the Board of Directors of IFPSM. Who am I? I am Jan Willem van der Meer, 57 years of age and Managing Director Network of NEVI the Dutch association of purchasing management. I have been working for NEVI for over 13 years and before that I was with Royal Dutch Transport, the Dutch Retail Board and the Dutch Home Office.

I am a passionate association manager and also active within the Dutch association for association management. Within NEVI I am responsible for our network (regions, sections and platforms), but also topics like public procurement and tendering, sustainability, procurement in healthcare and also ethics. The last topics are important issues in influencing the government, politics and stakeholders.

I am married to Gerda and we have a daughter (moving to Germany next month) and a son. We live in a village near Rotterdam. I am a collector of rock and pop music (records and cd's) starting from the sixties until now visiting rock concerts with my son. I am especially a collector of The Kinks and Ray Davies. So if you have some records of them in the attic please let me know

I really look forward to being a member of the Board. I believe that within IFPSM we can do a lot of good work for the procurement profession and to support member Associations. It is important to learn from each other and help each other to professionalize the procurement profession. The Global Standard is an excellent example of that. NEVI is prepared to deliver its knowledge and we are happy to learn from other associations. The first meeting I attended assured me of that. See you in one of our next meetings!

Boring but Important

Subscriptions

It's January and members' subscriptions are due. The first stage is to return your organisation's details on the Proforma to Sally Pawson at sapawson@ifpsm.org and from the details you provide an invoice will be produced based on your numbers of members. I urge you to return this information as quickly as possible. The processing of subscriptions is a time consuming business, and if you do your bit swiftly, IFPSM can devote less of its time to administration and more to providing support for members. Delays and the need to chase only wastes your money in the end.

Keeping us informed

If you change your contact details, email, phone or even your senior delegate, remember to keep us informed. A quick email will do. We can't communicate with you if we don't know who or where you are! Also, it's really important that we know who we should be dealing with about the distribution of the e-zine.

Feedback needed

The E-Zine

The E-zine is three years old, and it is right that we check that it is doing what we want. So we want your views. All feedback will be valued, but in particular we want to know:

- Is the e-zine a useful service to your organisation?
- Do your members read and enjoy it?
- Is there anything different you would like to see in the e-zine?
- Is the events listing useful to your organisation?

Email mlewis@ifpsm.org with your feedback, now, before you start doing something else!

The DG's In-Tray

- The Global Summit - programme content and sponsorship
- Capturing effectively the ideas floated at the Toronto Council Meeting
- With no subscription increase, and inflation everywhere rising, how to make limited amounts of money go further
- Gaining new members
- Making sure that existing members want to stay with us
- Supporting the Purchasing and Supply Global Standard
- And lots lots more

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