

NEWSLETTER



IFPSM

INTERNATIONAL FEDERATION OF PURCHASING & SUPPLY MANAGEMENT

Upcoming IFPSM events 2017 and 2018

IFPSM Virtual Meeting -
- 22 November 2017

IFPSM Europe Regional Meeting –
18 May 2018, Geneva
tbc

IFPSM Board meeting –
19 May 2018, Geneva
tbc

IFPSM Board Meeting –
26 September 2018,
Helsinki

IFPSM Council Meeting –
28 September 2018,
Helsinki

IFPSM World Summit -
27/28 September 2018,
Helsinki

IFPSM Asia Pacific –
Spring, Indonesia –
date tbc

IFPSM Asia Pacific Virtual meeting – 3 November 2018, Hong Kong

2017 IFPSM WORLD SUMMIT – A GREAT SUCCESS

IFPSM held its bi-annual World Summit in Taipei, Taiwan on 22 and 23 September 2017 which was hosted by SMIT.

The theme for this year's World Summit was "Sustainability Ensures Success" and 200 delegates, both association members and practitioners, attended.

Delegates listened to international speakers from the USA, Netherlands, Finland, China, UK and Taiwan on a wide range of subjects.

There were plenty of opportunities for delegates to network and an excellent social programme had been arranged which included a visit to the National Palace Museum where delegates saw some incredibly rare and extremely old artefacts, followed by an informal dinner.

Delegates were encouraged to attend the workshops on both Friday and Saturday afternoon and these covered topics such as the Future of Education within the Profession, Procurement Law, the CWA 15896 and the IFPSM Global Standard.

The International Fellowship dinner on Friday evening, 22 September was a colourful affair with many delegates dressed in their national costume. Dr Tien Wu, the Chief Operating Officer of ASE Group, provided a very enjoyable and amusing pre-dinner presentation. ASE kindly sponsored the evening.

To view the presentations please click on the link:

<http://www.ifpsm.org/news/ifpsm-world-summit-2017-registration/>

IFPSM has also provided a video of the event which you can access by clicking on:

https://www.youtube.com/watch?v=P_eR7SAfx_E&feature=youtu.be



Delegates at the 2017 IFPSM World Summit



IFPSM APPOINTS NEW BOARD MEMBER - DR. SILVIUS GROBOSCH

At the Board meeting held on 20 September 2017 in Taipei, the IFPSM Board appointed Dr Silvius Grobosch onto the Board.

Dr. Silvius Grobosch is Vice Chairman and Member of the Executive Board Managing of the Federal Association of Supply Chain Management, Procurement and Logistics e.V. (BME). The BME, founded in 1954, is the leading professional Association for Supply Chain Managers, Buyers and Logisticians in Germany and Central Europe. Its Member Number has grown to 9,500 individual and corporate Members. Their purchasing Volume summarized to 1.25 trillion Euros a year, representing around the half of the German Gross Domestic Product (GDP).



Dr. Grobosch acted from 1996 to 2015 in leading functions of the ThyssenKrupp Group. During the past years Dr. Grobosch was Executive Board Member of midsize production and service companies. There he was responsible for all corporate services of ThyssenKrupp AG in Essen. Dr. Grobosch was from 2003 to 2012 also Senior Vice President/Head of Materials Management/authorized representative of ThyssenKrupp AG, Düsseldorf subsequently in Essen. In that function he had a global responsibility for strategic purchasing (total purchasing volume of €27 billion). From 1999 to 2003 he acted as a Senior Vice President/Head of Engineering and Investments/authorized representative of ThyssenKrupp Automotive AG. His job was the evaluation of investment projects for the Automotive group.

Dr. Grobosch is an expert for strategic and operational purchasing management in international production companies in the following business areas: steel, mechanical engineering, plant engineering, automotive supply, trading and services. He is also Owner and Founder of the Grobosch Management Consulting Purchasing and Supply Management. In this function Dr. Grobosch has

realized successfully projects with different national and international partners.

Dr. Grobosch studied from 1985 to 1991 at the RWTH Aachen and achieved a degree in mechanical engineering (Dipl.-Ing. Maschinenbau), majoring in production and process engineering (Fertigungstechnik). He did a doctorate in 1995 (Dr.-Ing.) at the German Institut für Bergbau, Hüttenwesen und Geowissenschaften. Dr. Grobosch is 51 years old, married and father of two daughters. He was born in Essen.

IFPSM Membership Fees for 2018

At the IFPSM Board meeting held in Taipei, Taiwan on 20 September 2017, the Board discussed the membership fees for 2018. Membership fees for 2017 had only increased by the level of inflation and it was unanimously agreed that this should be the same for 2018.

Therefore, the membership fee for 2018 would increase by 2% across all fee levels.

The Board wished this to be notified to the Associations as soon as possible so that they could budget for this next year.

NEVI RECEIVES THE GLOBAL STANDARD RE-ACCREDITATION CERTIFICATE AT THE 2017 IFPSM WORLD SUMMIT



NEVI was the first association to be accredited with the IFPSM Global Standard. Now, three years later they have been successfully re-assessed and awarded the Re-accreditation Certificate for a further three years. The President of IFPSM, Mr He Liming, awards Mr. Dick Scherjon of NEVI with the certificate.

SABELA GAYO, APPI, INDONESIA IS AWARDED THE IFPSM PAS CERTIFICATE BY MR HE LIMING, IFPSM PRESIDENT, AT THE IFPSM COUNCIL MEETING ON THURSDAY, 21 SEPTEMBER 2017



Dear purchasing professional,

With the help of the IFPSM, Supply Value is conducting an annual research on Purchasing Trends for the upcoming year. This will be the 6th edition of this study. The results of the study will provide important insights **into purchasing trends and priorities for 2018**.

In order to make the study a big success, we kindly ask you to participate in the online survey. We hope many will complete the survey so we can provide you with the most valuable information. Do you want to know what the purchasing trends for 2018 will be? **Then please click on the following link to participate:**

<http://supplyvalue.limequery.com/851411>

The survey will be available until 13 November. The survey will take 5-10 minutes and the obtained data will be treated anonymously and confidentially. As a token of our appreciation, you will receive the final report in December for free. Furthermore, among the participants a wine package of €50 will be raffled.

If you have any questions and/or comments, please feel free to contact me.

With kind regards,

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About Supply Value

Supply Value is a consultancy firm in the Netherlands in the area of procurement, project, information and supply chain management. Supply Value helps leaders to work more efficiently with their supply chain partners, in order to create durable value against lower costs and risks. We were founded in 2007 and are ISO 9001 certified. From 2013 on customers assess us with an average of 8.5 and 56% of our customers assess us with a 9+. In 2016 we scored an 8,6 on average and 85% of our customers awarded us with an 8 or higher. See www.supplyvalue.nl for more information.

IFPSM EXTENDS PARTNERSHIP BENEFITS FROM KOGAN PAGE

Kogan Page is the leading independent publisher of specialist logistics, procurement, supply chain and business skills books and content. Our expert authors have held key positions with well-known companies, such as Nestlé, Tesco, Ikea, Kellogg's and DHL. Our books and accompanying online resources will provide the professional with the latest knowledge from the most reputable sources in the industry.



An offer for all IFPSM associations

Kogan Page is offering your members an exclusive 20% discount on any print or digital Kogan Page title supported by a dedicated landing page with your branding. A trackable and easy-to-use discount code can be passed on as a member benefit on your website or newsletters. As an added benefit for passing along this exclusive offer to your members, you will receive a 2.5% commission.

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- A branded landing page on www.koganpage.com
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portfolio. Your members will become well-rounded professionals with access to leadership, risk and management titles with the same discount.

Kogan Page offers you

- 2.5% commission on all sales
- Marketing support to promote this offer

To view a sample co-branded landing page, visit: <https://www.koganpage.com/channel/ifpsm-members>

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**Please contact Vanessa Rueda for more information or to join the scheme at :
VRueda@KoganPage.com or +44 (0)20 7843 1936**

IFPSM ANNOUNCES NEW GLOBAL PARTNERSHIP WITH BEROE

IFPSM is delighted to announce a global partnership with [Beroe](#) - the premier global provider of procurement intelligence.

Our vision to elevate and advance the procurement profession will receive a significant boost via **Beroe LiVE** - the World's first on-demand procurement intelligence platform with market intelligence across 200+ spend categories and 700+ pieces of thought leadership artefacts. Further, you can engage in discussions and benchmarking with your peers globally through the built-in communities.

Click on the link which gives more information on the partnership and how you can be part of it:
http://www.ifpsm.org/wp-content/uploads/2017/05/IFPSM_Beroe_Partnership_10042017-1.pdf

**STOP PRESS: THE 2018 IFPSM WORLD SUMMIT WILL TAKE PLACE ON
27/28 SEPTEMBER IN HELSINKI – PUT THE DATE IN YOUR DIARIES!**